

# DEMAND TRANSPARENCY

## Business - Technical Ecosystem

	Potential Enhancement			Development		
	Considered	Rejected	Percentage Accepted	Added to Agenda	Rejected	Added to Investment Portfolio
Actual	560	210	63%	385	55	330
Target	700	280	60%	420	120	300
Variance	-70	-35	1%	-17.5	-32.5	15

## Strategic Planning for Optimal Effectiveness

	Alignment Technical to Business		Alignment Business to Technical		Human and Technical Resource		Conversion Rate
	Internal	External	Internal	External	Cost and Schedule Fail	Cost and Schedule Pass	
Actual	101	57	47	125	55	330	58.93%
Target	100	50	50	100	120	300	42.86%
Variance	0.5	3.5	-1.5	12.5	-32.5	15	8.04%

## Rejection Statistics (click value to display details)

Rejection Reason	Enhancement			Development		
	Internal	External	Total	Internal	External	Total
Business Value	2	4	6	1	1	2
Business Operation	6	3	9	0	2	2
Business Schedule	1	0	1	0	0	0
Technical Value	2	0	2	0	1	1
Technical Operation	1	1	2	0	0	0
Technical Schedule	1	0	1	0	0	0
Other	0	0	0	0	0	0
Total	13	8	21	1	4	5

## Demand Cost Efficiency

Demand Activity	Target Cost % of demand	Actual Cost % of demand	Variance	Target Cost % of IT total	Actual Cost % of IT total	Variance
Emerging Market	5%	4%	0.75%	0.60%	0.43%	0.09%
Emerging Technology	5%	8%	-1.50%	0.60%	0.98%	-0.19%
Development Agenda	0%	0%	0.00%	0.00%	0.00%	0.00%
Strategic Planning	20%	20%	0.00%	2.40%	2.44%	-0.02%
Resource Planning	10%	14%	-2.00%	1.20%	1.71%	-0.25%
High Level Feasibility	10%	26%	-8.00%	1.20%	3.17%	-0.99%
Portfolio Management	50%	44%	3.00%	6.00%	5.37%	0.32%
Total	100%	116%	-7.75%	12.00%	14.09%	-1.05%

## Information Technology Cost Profile

Period Boundary Crossover Adjustment					
Profile 31:10:2013		Profile 31:10:2014		Report Period Profile	
Demand	12.0%	Demand	12.5%	Demand	12.2%
Change	30.0%	Change	33.0%	Change	31.0%
Service	50.0%	Service	46.5%	Service	48.8%
Value	8.0%	Value	8.0%	Value	8.0%
Total IT	100.00%	Total IT	100.00%	Total IT	100.00%